



MEETING MINUTES BUSINESS & WORKFORCE DEVELOPMENT COMMITTEE

DATE: Tuesday, November 19, 2019
CALLED BY: Brian Andersen and Brian Dozer
LOCATION: Greater Irvine Chamber of Commerce
36 Executive Park, Ste. 100
Irvine, CA 92614

I. OPENING

- Meeting called to Order at 4:04 p.m., by Co-chair, Brian Andersen.

II. INTRODUCTIONS

Chairs welcome everyone to the meeting, and the Mission Statement is read. Each attendee is acknowledged and introduced.

III. SECOND JUMP CAMPAIGN – Update provided by Brian Andersen.

This is an effort to entice Life Science companies who have already settled in the Boston area to consider coming to Irvine to expand their U.S. presence on the West Coast. This one-week trip included visits with 14 U.K. companies and one company based in Germany. The delegation included Linda DiMario, Bryan Starr, and Carlos Oregon representing the Chamber, as well as representatives from Allergan, 11Health and several others. This was the first trip to this location, there will be other investigative trips both to Boston and the Bay area in California. We expect that several of these companies will be coming to Irvine to explore the opportunities.

IV. ONECLICK CLOUD INTRODUCTION – Provided by Whit Peterson.

Nehal Thakore, CEO of this company is introduced to the BWD Committee. Originally based in Switzerland, Nehal has come to Irvine and opened up another location.

oneclick cloud is an Information Technology company that coordinates Cloud, Web, Workplace and Browser with a single operating platform. No data ever leaves the hosted environment allowing it to be more impervious to security breaches. Users can access the data but it does not require transferring the data and offering plug & play by subscription services. The services are highly scalable and use 4G access. This company started in Switzerland and expanded to the U.K. oneclick cloud was originally a part of the 2018 delegation from the U.K.

V. TASK FORCE REPORTS

- **Business Outreach** – Update provided by Thomas Lotts.
 1. There were 54 participants in the Fall, 2019 Business Outreach Rally (a new record).
 2. Over 250 businesses were “touched,” and 100 responses gathered.
 3. Top Challenges: Sales (22), Regulations (10), Competition (7), Taxes (6), Talent Attraction/Retention (5)
 4. 6 businesses had issues that the Chamber may be able to assist with using City resources/interventions.
 5. More than 30 businesses indicated interest in possible Chamber membership, these will be followed up on by Dinh Ta and the membership department.

6. Top Surveyors:

1st Place – Two way tie – Teams 25 (James Zhou/Thomas Lotts with 11 responses) and Team 19 (Joe Alvarez/Claire Na with 11)

2nd Place – Team 16 – (Jessica Welch/Thomas Lotts with 9)

3rd Place – Team 4 – (Gabriela Pineault/Normand Pineault/Rob Rowan with 8)

- **Financial Forum** – Erin Goodrich provided an update.

We have resolved the I.T. issues and had our first class at the end of October, followed by the second class at the beginning of this month. Our third and final class will be held on December 3rd. We will follow up this traditional class with a new format in beta testing at Cadence Park Middle School. These three sessions will be held within the classroom setting with the regular instructor for these students. That test period will run from the beginning of December through the end of February, 2020.

- **Disrupters** – Malak Moubasher provided an update.

We have completed the upload of the catalog for the industries and occupations that are currently disrupted, have the potential to become, or definitely will be disrupted in the near future. This is a Google document that is shared with all members. An invitation will be issued to join a discussion group to address any gaps in the information to date. A date will be determined and sent out by calendar invite.

VI. CHAIRS' COMMENTS AND DISCUSSION

VI. ADJOURNMENT

The meeting was adjourned at 5:18 p.m., by Co-chair Brian Andersen.

Minutes recorded by Pepper Russell.

Next Meeting:

December 17, 2019

Greater Irvine Chamber of Commerce

36 Executive Park, Ste. 100 Irvine, CA 92614

